

## Deals float out for Black Friday/Cyber Monday



*From top left, clockwise - CroisiEurope's Raymonde barge, MSC Seaside, Silver Cloud, Anthem of the Seas*

Cruise lines big and small, river/berge and expedition operators and even some of the top luxury brands are promoting deals for Black Friday and Cyber Monday, the big post-Thanksgiving holiday shopping days in the US.

Royal Caribbean International's three-day Cyber Monday Sale shaves 50% off the fare for the second passenger in a stateroom and gives 25% savings for the third and fourth person plus on-board credit.

On sailings of five or fewer nights, the per-stateroom credit is \$50 for an inside or ocean-view room, \$100 for a balcony room and \$150 for a deluxe room. On sailings of six or more nights, the per-stateroom credit is \$75 for an inside or ocean-view room, \$200 for a balcony room and \$300 for a deluxe room.

Early birds will score up to an additional \$100 to spend at sea on sailings booked at least six months in advance with Royal Caribbean's non-refundable deposit program.

The offers are available Nov. 24-27 on sailings from Dec. 24. China cruises are excluded.

Through Nov. 29, North American travelers can book a balcony stateroom at an ocean-view rate on both MSC Divina and the new MSC Seaside on select sailings starting Dec. 23 and extending through May 12. This offers the potential for 50% savings.

Even MSC Seaside's first revenue cruise from its new PortMiami home is eligible for the offer. The ship's Dec. 23 sailing, seven nights, visits Antigua, St. Thomas and Nassau. Prices for balcony staterooms start at \$929 per person.

For the first time, Silversea Cruises is rolling out a Black Friday offer: 5% off all voyages when payment is made in full by Nov. 28. (An exception: the full 2018 world cruise, however the offer applies to world-cruise segments.)

Silversea's 'Black Friday Exclusive Event,' available only in the US and Canadian markets, began Nov. 20 and continues through Cyber Monday to Nov. 28. Venetian Society members got a head start; for them, the offer opened Nov. 17.

The savings are combinable with most other Silversea offers, including air promotions and Caribbean voyages that feature the 'Silver Select' promotion plus free shore excursions offer and \$199 round-trip air.

New bookings on cruises departing Jan. 1 through April are eligible for the 5% off.

Adventure Canada will be manning the phones over the weekend to take reservations for a pair of 2018 expedition trips at 15% off. They are 'Newfoundland Circumnavigation,' Oct. 2-12, and 'North Atlantic Saga: Scotland, the Faroe Islands and Iceland,' June 21-July 1. The Newfoundland trip's starting price is reduced to \$3,395.75, from \$3,995, while the North Atlantic voyage is priced starting at \$4,245.75, down from \$4,995.

The savings apply only to new bookings. To qualify, travelers need to make a deposit between Nov. 24 and Nov. 27.

CroisiEurope is cutting the fare for select barge cruises in France by \$500 per person. The offer is valid for new bookings made from Nov. 24 through year's end. One of the eligible trips is Raymonde's April 21 'Marne Canal from Paris to Epernay.' Besides Paris, highlights include Meaux with its historic and gastronomic heritage, a falconry show at Chateau Thierry, and Reims and Hautvillers, the birthplace of Champagne.

Additional CroisiEurope Black Friday/Cyber Monday savings apply to select river cruises on the Elbe, Rhine, Po and Loire.

And while it's not a Black Friday/Cyber Monday promotion, Crystal Cruises has a limited-time 'Gift of Luxury' holiday savings offer on more than 100 travel experiences in 2018 and 2019. The promotion gives additional cruise fare savings of 10% or 15% off the published 'Exclusive Fare' on bookings from Nov. 20 through Dec. 15. It is combinable with most other Crystal offers.

'Gift of Luxury' applies to select voyages of seven to 24 days aboard Crystal Cruises, Crystal River Cruises and Crystal Yacht Expedition Cruises. Full payment must be made within 72 hours of initial booking date, or immediately for existing bookings.

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